## **GET THE ORDER WITH GALVAN**

It's easy to sell Galvan's most popular products. They have advantages that competitors can't match. Use the notes below to make the most of your sales opportunities!



## G-5 and SRC Grounding Clamps

Most acorn ground rod clamps are NOT listed for galvanized or stainless steel ground rods. Galvan G-5 and SRC clamps are listed for copper, galvanized, stainless, and rebar.

Key selling proposition: "I can sell you a clamp that is ULlisted for copper-coated, galvanized and stainless steel ground rods, and rebar, for the same cost as that other clamp that's only listed for copper-coated rods."



## IBBZ Intersystem Bonding Bridge Connectors

Galvan's **low-cost** IBBZ **meets all requirements for NEC 250.94** for Intersystem Bonding Termination of up to four systems. Its protective plastic cover snaps into place.

Key selling proposition: "I can sell you a cost-saving intersystem bonding bridge that is quicker and easier to install. There is no cover screw to lose in the field and the color matches the panel board."



Our UL-Listed hot-dip galvanized ground rods **meet all requirements of the NEC code**, not just length but also diameter, which can't be accurately measured without proper equipment.

Key selling proposition: "I can sell you a UL-listed galvanized ground rod that you know is fully codecompliant for the same cost as that non-listed rod."









